



Hello AND Good-Bye

TRY ME PROMOTION ON PROBLEM SOLVER CHEMICALS

GROUP 1 - STAINS AND METALS

Imperial Number	Product Description	Size	Promotion	Suggested Retail	Dealer Net Price/ Each	Dealer Net Price w/ Free Goods
EPM020E	Good-Bye Stain	1lb Bags	Buy 10 get 2 Free	\$11.95	\$5.04	\$4.20
EPM025E	Good-Bye Difficult Stains	1lb Bags	Buy 10 get 2 Free	\$19.95	\$10.97	\$9.14
EPM001E	Good-Bye Metal	1 Qt Bottle	Buy 5 Get 1 Free	\$17.95	\$5.89	\$4.91
EPM005E	Good-Bye Metal - No Phos	1 Qt Bottle	Buy 5 Get 1 Free	\$29.95	\$16.90	\$14.08

GROUP PROMO NUMBER	DEALER PRICE	PROMOTION SPECIAL	SAVINGS
EPMGROUP1	\$328.86	\$274.02	\$54.84

GROUP 2 - GOOD-BYE SPECIAL PROBLEMS

Imperial Number	Product Description	Size	Promotion	Suggested Retail	Dealer Net Price/ Each	Dealer Net Price w/ Free Goods
EPM015E	Good-Bye Phosphates	1 Qt Bottle	Buy 5 Get 1 Free	\$39.95	\$16.90	\$14.08
EPM030E	Good-Bye Cloudy Water (Floc)	1 Qt Bottle	Buy 5 Get 1 Free	\$15.95	\$6.74	\$5.62
EPM045E	Good-Bye Mustard	2lb Container	Buy 5 Get 1 Free	\$25.95	\$10.97	\$9.14

GROUP PROMO NUMBER	DEALER PRICE	PROMOTION SPECIAL	SAVINGS
EPMGROUP2	\$207.66	\$173.04	\$34.62

GROUP 3 - HELLO MAINTENANCE PRODUCTS

Imperial Number	Product Description	Size	Promotion	Suggested Retail	Dealer Net Price/ Each	Dealer Net Price w/ Free Goods
EPM010E	Hello Clear Water	1 Qt Bottle	Buy 5 Get 1 Free	\$19.95	\$6.74	\$5.62
EPM035E	Hello Clean Filter	1 Qt Bottle	Buy 5 Get 1 Free	\$13.95	\$5.89	\$4.91
EPM040E	Hello Clean Water Line	1 Qt Bottle	Buy 5 Get 1 Free	\$11.95	\$6.74	\$5.62
EPM050E	Hello Warm Water	1 Qt Bottle	Buy 5 Get 1 Free	\$20.95	\$11.82	\$9.85

GROUP PROMO NUMBER	DEALER PRICE	PROMOTION SPECIAL	SAVINGS
EPMGROUP3	\$187.14	\$156.00	\$31.14



PROBLEM SOLVERS



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